

# OLIVER L. ROBINSON III

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## Education

**Master of Business Administration**, The University of Alabama, Tuscaloosa, AL **May 2021**

- GPA: 4.0; Specialization: Juris Doctor
- Relevant Coursework: Leadership & Ethics, Financial Management, Mergers & Acquisitions, Business Spread Sheet Analytics, Corporate Mergers & Acquisition Law, Securities Regulation, Business Bankruptcy

**Bachelor of Science in Commerce and Business Administration**, The University of Alabama, Tuscaloosa, AL **May 2017**

- GPA: 3.5; *Graduated Cum Laude*; Major: Finance and Economics; Specialization: Investment Management
- Relevant Coursework: Financial Derivatives, Financial Analysis & Modeling, Investments, Advanced Investment Topics, Money & Capital Markets, Financial Econometrics, Calculus I
- Faculty Scholar; Alabama Management Society's VP of Finance; Dean's List (4 semesters); President's List (1 semester)

## Work, Research & Project Experience

**Portfolio Manager, Personal Portfolio, Tuscaloosa, AL** **2015 - Current**

- Earned a 20% ROI with a 15-stock portfolio between 2015 and 2017 with ideas found using Morningstar, The Wall Street Journal, and Bloomberg
- Analyzed companies using 10Ks, 10Qs and 8Ks that helped me understand their industry and business model
- Learned to manage the portfolio by creating goals that focused on making objective decisions

**Investment Intern, Retirement Systems of Alabama, Montgomery, AL** **Summer 2020**

- Created and presented 18 research reports that provided an overweight, underweight, or neutral opinion for the investment
- Analyzed macro and micro factors using market reports and research to provide objective investment drivers and risk
- Collaborated with the intern group to improve the analytical and storytelling aspect of the deliverable

**Associate, Rosen Harwood, Tuscaloosa, AL** **Summer / Fall 2019**

- Proved that a client was owed \$250K in unpaid fees for completed projects by reviewing over 300 invoices
- Helped a client save money by recommending that they hire an employee as an independent contractor
- Conducted research for a family's business venture that helped the client procure federal funding

**Intern, ServisFirst Bank, Birmingham, AL** **Summer 2017**

- Improved the amount of loanable assets by using Excel to sort out business borrowers without accounts at the bank
- Taught other employees new Excel functions that helped reduce a 3-hour task to 30-minutes
- Provided logistical support for the loan operations and the front office that decreased communication backlog

**Team Lead, Bristol-Meyers Squibb Analysis, UA, Tuscaloosa, AL** **2016-2017**

- Forecast a 19% upside potential for BMY based on a market over-reaction from the result of one of its drug tests
- Reviewed BMY's drug mix and pipeline to determine the investment drivers and risk by using the company's website 10Ks, press releases, and Bloomberg
- Worked with the group to calculate a 50% reduction to the upside potential associated with tax risk

## Leadership / Service

Vice-President of Finance, UA Black MBAA	Current	Junior Achievement	2019
Former President, Business Law Society	2018 - 2019	Habitat for Humanity	2018 - 2019

## Interests

- **Improving educational outcomes of lower income families.** While I am deeply grateful for the freedom that my family's emphasis on quality schooling and the value of an education provided me, I am troubled by the lack of quality educational access for lower income families. These convictions have driven me to participate in Junior Achievement, whereby I hope to instill the value of education in children and build better learning environments.
- **Improving access to capital for female & minority founders.** Historically, access to sufficient capital has not matched the creativity and ingenuity of minority businesspeople. I am passionate about leveraging my education in finance and law to help reverse this underappreciation and create new pathways for capital to flow to them.